

COOPER FLUID SYSTEMS & TIGERPAK

Driving Cost Savings and Efficiency Through Digital Procurement

OVERVIEW

Cooper Fluid Systems (CFS) partnered with TigerPak to streamline their procurement of warehousing consumables across their national network. The collaboration focused on driving cost savings, improving operational efficiency, and enhancing control over procurement processes.

COST SAVINGS

By leveraging TigerPak's national purchasing power, CFS achieved significant cost reductions. Centralised procurement enabled bulk buying and standardised pricing, directly impacting the bottom line. As the client shared:

"Through the power of national purchasing, Tigerpak has unlocked significant cost savings while providing enhanced control over spend and robust reporting capabilities."

TIME SAVINGS & PROCESS IMPROVEMENT

The implementation of TigerPak's online ordering portal transformed CFS's procurement workflow. Manual processes and paperwork were replaced with a streamlined digital solution, reducing the hours required to achieve the same outcomes. This efficiency allowed staff to focus on higher-value tasks, rather than administrative follow-up.

"By simplifying the ordering and invoicing process, Tigerpak has delivered a seamless experience that strengthens governance and reduces administrative burden."

EFFICIENCY & REDUCED PAPERWORK

Monthly paperwork and manual reconciliations were dramatically reduced. The online portal automated order tracking, approvals, and reporting, ensuring that all stakeholders had real-time visibility and access to essential information.



ENHANCED CONTROL & GOVERNANCE

TigerPak's unique solution provided CFS with greater control over spend, procurement processes, and compliance across all national sites. The system prevented unauthorised purchases and deviations from the master product list, reinforcing consistency and governance.

"Their expertise in product standardisation ensures consistency across the network, reinforcing a unified brand image that resonates with customers and elevates perception of quality."

EASY IMPLEMENTATION & USER EXPERIENCE

The transition to TigerPak's online ordering portal was smooth and straightforward. The intuitive platform required minimal training, and users quickly adapted to the new process. Ongoing support ensured that any questions were addressed promptly, making the system easy to use for all team members.

UNDERSTANDING & EXECUTION

TigerPak demonstrated a deep understanding of CFS's requirements and project brief. Through clear communication and dedicated project management, TigerPak executed the rollout efficiently, ensuring all objectives were met on time and within scope.

"Partnering with Tigerpak as the preferred vendor for warehousing consumables has transformed the way the CFS network operates... This partnership is more than a supply solution—it's a strategic advantage that combines efficiency, transparency, and brand strength. Tigerpak has proven to be a trusted partner in driving value and innovation for the CFS network."

CONCLUSION

The partnership between CFS and TigerPak has delivered measurable value across cost, efficiency, and governance. By implementing a user-friendly online ordering portal and standardising procurement processes, TigerPak empowered CFS to save money, reduce administrative workload, and maintain strict control over national operations. The result is a streamlined, transparent, and scalable solution that supports CFS's growth and reinforces their commitment to quality and brand consistency. TigerPak's expertise and collaborative approach have made them a trusted partner in CFS's ongoing success.

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